Lab Connections, LLC

Base Service Tiers

Tier	Services Included Management training for:	Monthly Fee (Estimate)
Basic ($2,500–$3,500/month)	–CLIA/COLA/CAP/Joint Commission compliance support - Writing a strong QA program - Daily, weekly, monthly QC review - Competency How Too - Writing effective Policies & Procedures - IQCP What is this and how-to -Effective Plan of Correction **- Additional Management Training: 1 Session/Quarter (Virtual)**	$2,500–$3,500 Plus cost of travel
Standard ($4,000–$5,500/month)	- Everything in Basic **plus:** - Recruit and retain employees, how to be an effective leader - Staff scheduling & productivity optimization - Inventory tracking: education support - Proficiency testing: how to choose the Right PT program: how to set it up and how to organize testing among staff to meet compliance - How to build a cost-effective QC program - Diagnostic codes and CPT codes: how do I get my reimbursements **- Management Training: 1 Session/Month (Virtual)**	$4,000–$5,500 Plus cost of travel
Premium ($6,000–$8,500/month)	- Everything in Standard **plus:** - Budgeting & Financial Planning for Lab Leaders -Conflict Resolution & Team Leadership in a Lab Environment - Pre-inspection readiness support - On-site Mock inspections (annually) - Competency evaluations of all employees (6-month & annual) - 24/7 compliance support **-Management Training: 1 Session/Month (Virtual + Optional In-Person)**	$6,000–$8,500 Plus cost of travel

One-Time Fee Service

These services provide flexibility for labs that need targeted management training or support.

Service	Fee (Estimate)
Competency Assessment (per tech)	$500–$750
Full SOP Development & Updates	$200 per SOP
Mock Inspection	$4,000–$6,000
Quality Assurance Development & Review	$1,500–$3,500
On-Site Emergency Compliance Visit	$5,000 + travel
Custom Management Training (On-Site)	$3,000–$5,500 + travel

Custom Management Training (Virtual, 1-Hour Session) $105/hour

3. Contract Considerations

- **Annual Contracts Preferred: 10% discounts** for 12-month commitments.
- **Bi-Annual Contracts 5% discount** for 6 month commitments.
- **Short-Term Contracts (Higher Fee):** Month-to-month contracts are **billed at the listed rate.**
- **Pricing Disclaimer: The pricing structure is based on the laboratory's test volume and the number of staff members requiring management oversight. Final costs may vary depending on the complexity of testing, regulatory requirements, and the level of support needed. Customized pricing options are available upon request.**
- **Regulatory Disclaimer: The pricing schedule outlined above does not include services related to Survey Deficiencies or Immediate Jeopardy (IJ) situations. Additional fees will apply for any support required to address regulatory citations, corrective action plans (CAPA), or emergency compliance interventions resulting from identified deficiencies or Immediate Jeopardy determinations. These services can be provided upon request and will be subject to a separate agreement.**